

Market Highlights

April 2016



OFFICE INDEX

Office space demand continued to increase across most of the cities



RETAIL INDEX

Retail space demand continued to improve in all cities barring Ahmedabad, Chennai and Kolkata



RESIDENTIAL INDEX

Residential demand remained stable in all cities barring Ahmedabad

Get city Pulse by clicking below

INDIA

AHMEDABAD

BANGALORE

CHENNAI

DELHI NCR

HYDERABAD

KOLKATA

MUMBAI

PUNE

The Real Estate Regulatory Bill finally becomes a law

Passing of the long-pending Real Estate Regulatory Bill, which was being hotly debated and second-guessed for far too long, is an unequivocal victory for the Indian real estate sector. It is by far the most decisive step the sector has taken towards transparency and reaching the kind of standardized processes, procedures and accountability guidelines that the industry requires to progress.

The real estate industry welcomes the major reform that promises to bring in much-needed transparency and accountability to the rather opaque sector. It will create a much-needed consumer right protection umbrella for buyers of real estate, thereby increasing consumer confidence as well as creating lasting developer brands strong on quality and timely delivery of their projects.

As there will be strict punishment for errant developers as well as fines for project delays and faster redressal of consumer complaints, the problem of unscrupulous elements in the industry will be addressed. Norms on size of projects had been relaxed from 1,000 sq m to 500 sq m and further reduction in size can be brought under the purview of the regulator by state governments.

A single-window clearance is needed now, without which there may be cases where bonafide delays by developers may still result in an unfavourable penalty. The time taken to get many environmental, state-level and municipal-level clearances have afflicted developers for long. Without ensuring that the approval process is not delayed by civic agencies' inaction or setting up a single-window system, the regulator may inadvertently add another layer to the longer processes already delaying projects.

This law will reduce volatility seen in this sector and build the trust deficit between both stakeholders – builders and buyers. RERA will provide a positive impetus towards achieving the housing dream while ensuring a level-playing field for developers and buyers.

With real estate having linkages to the largest number of industries, the bill is a verdict to end the age of information asymmetry, lack of accountability and unwarranted project delays and marks the beginning of rising transparency, liquidation of assets – and importantly, positive sentiment.

Anuj Puri, Chairman & Country Head, JLL India
For further reading, please refer to the following link:

<http://jllapsites.com/real-estate-compass/2016/03/the-real-estate-regulatory-bill-finally-becomes-a-law/>

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<p>Realeconomics</p>	<p>The announcement that 100% FDI will now be allowed in e-commerce is going to open the floodgates to a host of other players in this segment. The impact that this development will have on Indian real estate will be significant. In the first place, the new players – like their predecessors – will require large office spaces to house their back-end teams. They will naturally direct this requirement to the country's top 7 cities. The second impact will be on the demand for warehousing and logistics real estate. Unlike the demand for office spaces, this additional requirement will be spread fairly evenly across Indian cities.</p>
<p>Market Sentiment</p>	<p>Investment sentiment improving </p>
<p>Deal of the month</p>	<p>DLF sold its shopping mall at Saket, New Delhi to its wholly-owned subsidiary for INR 904.5 crore as part of its strategy to consolidate and monetise the rental assets</p>

Think About it!!

The GST Bill has been passed by the Lower House and is to be approved by the Upper House. After it is approved by the Upper House, it needs to be approved by half of the 29 states

Green Wall



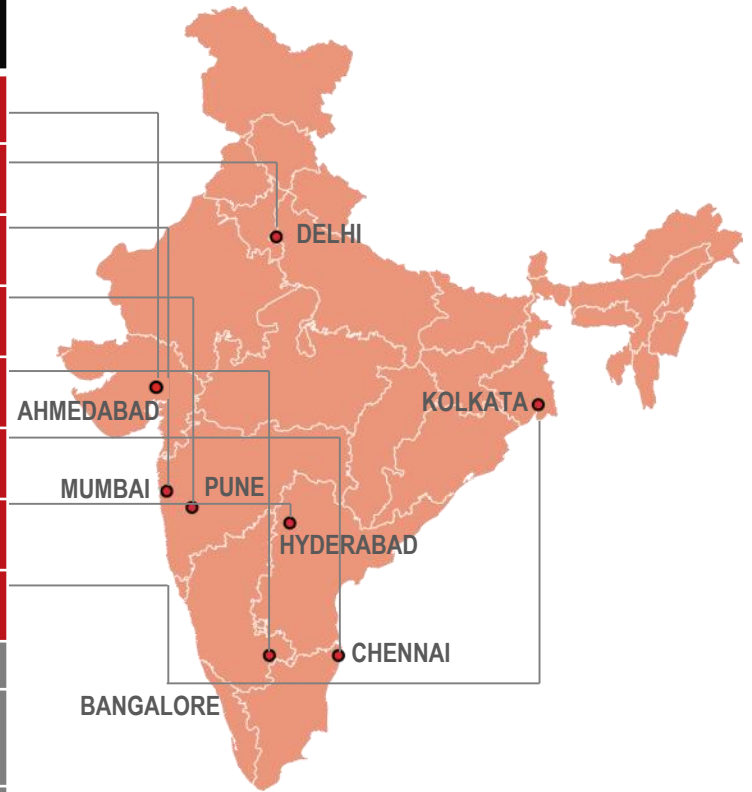
Haryana makes solar plants mandatory for housing societies, industries and other specified categories of buildings. The government has decided to purchase solar power over and above the solar Renewable Purchase Obligation (RPO)

Legend: Market Sentiment

Favourable Neutral Unfavourable

Weather Map

Cities	Office Rental Value	Retail Rental Value	Residential Capital values
AHMEDABAD			
DELHI			
MUMBAI			
PUNE			
BANGALORE			
CHENNAI			
HYDERABAD			
KOLKATA			
Legend			
Growing	Stabilise	Stagnate	Falling



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DATA ANALYSIS FOR THE MONTH OF MARCH 2016

Ahmedabad

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OFFICE		<p>The office market in Ahmedabad showed moderate transaction activities. Majority of the transactions were for small office spaces in the suburban business districts. No new completion was seen during the month.</p> <p>Major transactions:</p> <ul style="list-style-type: none"> • General Videocon • Claris Life-Science both in SBDs 	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand	Vacancy		Prahlad Nagar	35–50	6,000–7,500
RV	CV		S G Highway	35–50	6,000–7,500
			Ashram Road	32–42	5,500–6,500
RETAIL		<p>Retail transactions in Ahmedabad remained stagnated. Nonetheless demand for high streets retail spaces was seen during the month. Occupier categories such as fashion accessories and Quick Serving Restaurants were seen looking for retail space actively.</p>	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand	Vacancy		CG Road	100–125	16,000–18,000
RV	CV		SG Highway	80–110	11,000–13,000
			Ashram Road	110–130	14,000–16,000
RESIDENTIAL		<p>Launches during the month remained low. Majority of the launches were in the residential pockets in and around SG Highway. The demand for affordable housing in suburban areas remained notably higher.</p>	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
Demand	Launches		Naroda	4,000–6,000	2,200–2,500
RV	CV		Gota	5,000–8,000	2,500–2,800
			Navrangpura	15,000–20,000	6,000–7,000
		SG Highway	10,000–15,000	5,500–7,500	
		Satellite	12,000–15,000	4,000–6,000	
		South Bopal	8,000–12,000	3,000–4,000	

Policy/Infrastructure













GIFT City has received a boost in the Union Budget 2016/17. The long pending tax issue has been decided with 9 per cent minimum alternate tax (MAT), which is a big reduction from the existing 18.5 per cent. The success of GIFT to a large extent depends on the tax structure as global financial centres of Dubai, Singapore, Malaysia, Hong Kong have a very liberal tax regime from zero to 10 per cent.

Demand/Vacancy Rental Value (RV) / Capital Values (CV)	Increasing	Moderate Increase	Stable	Moderate Fall	Falling
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Bangalore

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OFFICE		<p>Robust leasing activity witnessed over the month in Bangalore. All sub-markets except North Bangalore has good volume of leasable inventory. Major transactions :</p> <ul style="list-style-type: none"> • First American leased space at Old Madras Road • USL, Arcadis, Hyder Consulting and Harman Kardon leased space at Hebbal. 	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand 	Vacancy 		CBD	80–130	12,000–22,000
RV 	CV 		Old Airport Road	60–75	7,000–12,000
			Outer Ring Road (Eastern)	58–67	5,500–7,500
		Old Madras Road	55–75	6,000–8,500	
		Electronic City	34–38	3,500–4,500	
RETAIL		<p>Leases strengthen in retail malls. Malleshwaram is emerging as a popular retail destination due to the presence of high end residential project Major transactions:</p> <ul style="list-style-type: none"> • Funky Monkeys, Anita Dogre and Global Desi leased space at Yeshwantpur • Global Desi and Raymond leased space at Banaswadi. 	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand 	Vacancy 		Koramangala	90–160	9,000–18,000
RV 	CV 		Indiranagar	120–180	12,000–18,000
			New BEL Road	80–120	6,000–12,000
		Commercial Street	175–250	16,000–20,000	
		Jayanagar	80–150	8,000–18,000	
RESIDENTIAL		<p>Residential launches remain stable. Developers are seen to reduce size of units to tap the affordable market. Major Launches:</p> <ul style="list-style-type: none"> • Assetz 63' east, Golden Gate Golden days, Mana Foliage Villas at Sarjapur Road. • Sumadhura Soham at Whitefield. 	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
Demand 	Launches 		Old Madras Road	15,000–25,000	4,500–6,500
RV 	CV 		Indiranagar	22,000–35,000	12,000–17,000
			Bellary Road	12,000–18,000	4,900–7,600
		Hosur Road	13,000–20,000	4,300–6,500	
		Whitefield	15,000–25,000	4,500–8,000	
		Tumkur Road	8,000–15,000	4,200–6,500	
		Kanakapura Road	8,000–15,000	4,000–6,000	
		Mysore Road	9,000–13,000	3,000–5,500	

Policy/Infrastructure

- Bengaluru infrastructure segment is to receive a major boost as the latest budget was aimed at improving traffic, roads and public transport. State government allocated INR 2400 crores for land acquisition for the six-lane Mysuru-Bengaluru highway.
- Development of three elevated corridors in Bengaluru, almost 52 km long and signal-free, was announced.

Demand/Vacancy Rental Value (RV) / Capital Values (CV)	Increasing 	Moderate Increase 	Stable 	Moderate Fall 	Falling 
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DATA ANALYSIS FOR THE MONTH OF MARCH 2016

Chennai

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OFFICE		<p>Investors' preference of financial assets over physical assets has slacked down the pace of project launches. Demand for commercial spaces remained stable over the month.</p> <p>Major transactions:</p> <ul style="list-style-type: none"> HDFC at Nungambakkam Zifo Technologies at Saidapet 	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand	Vacancy		Mount Road	60–85	9,000–16,500
RV	CV		RK Salai	65–90	10,000–15,000
			Pre-toll OMR	40–75	5,000–6,500
			Post-toll OMR	35–40	3,000–6,000
RETAIL		<p>Market sentiments remained tepid. Ramee Mall discontinued its operations in Chennai.</p> <p>Major transactions:</p> <ul style="list-style-type: none"> Levi's at Alwarpet Royal Enfield at Anna Nagar 	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand	Vacancy		T. Nagar	120–180	12,000–15,000
RV	CV		Nungambakkam	130–150	13,000–16,000
			Velachery	90–125	10,000–12,000
			Pre-toll OMR	80–100	8,000–11,000
RESIDENTIAL		<p>Developers initiatives like offering of attractive schemes and terms coupled with the decrease in interest rates by RBI have activated the fence sitters' Major Launches:</p> <ul style="list-style-type: none"> RKC Subrabath at Vadapalani by Raj Kishore Developers Pvt. Ltd. Metrozone Phase 5 at Anna Nagar by Ozone developers 	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
Demand	Launches		Adyar	20,000–30,000	18,000–22,000
RV	CV		Medavakkam	11,000–14,000	4,000–6,000
			Tambaram	8,000–15,000	4,000–6,000
			Anna Nagar	18,000–25,000	10,000–15,000
		Porur	7,000–12,000	4,200–6,200	
		Sholinganallur	9,000–12,000	4,500–6,000	

Policy/Infrastructure

The renovation project at the Ambattur Old Town (OT) bus terminus was sanctioned.

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Delhi NCR

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OFFICE		Demand remains strong and occupier activity is showing renewed momentum with expansion-driven requirements. Major transactions: <ul style="list-style-type: none"> Golbibo.com on Golf Course Ext. Road, Max Healthcare on Golf Course Road and Nissan on Sohna Road New Completions: <ul style="list-style-type: none"> Two Horizon Centre, Pioneer Urban Square Tower A1 & A2 and Unitech Infospace, Tower 7 and 9 in Gurgaon 	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand	Vacancy		Barakhamba Road	170–400	28,000–35,000
RV	CV		Jasola	110–170	17,000–21,000
			DLF Cybercity	105–115	NA
			MG Road	115–140	17,000–19,000
		Golf Course Road	90–110	12,500–15,000	
RETAIL		Retail continues to be characterised by demand for premium, superior malls where active churn is visible. Major transactions: <ul style="list-style-type: none"> H&M and Hunkemoller in Ambience Gurgaon, Massimo Dutti in Select Citywalk and ASAL in DLF Emporio New Completions: <ul style="list-style-type: none"> Logix City Centre in Noida 	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand	Vacancy		South Delhi	200–400	26,000–40,000
RV	CV		West and North Delhi	140–230	15,000–23,000
			Gurgaon–MG Road	140–270	17,500–23,000
			Rest of Gurgaon	60–100	8,000–14,000
		Noida	130–220	14,000–25,000	
		Ghaziabad	90–150	10,500–16,000	
RESIDENTIAL		Residential Launches remain slow as sales sentiment continues to remain weak. Major Launches: <ul style="list-style-type: none"> Mahagun Mantra Om at NOIDA Extension My Pad Residencies at Sohna Road Lotus Aroma in Ghaziabad 	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
Demand	Launches		Golf Course Road	27,000–32,000	13,000–19,000
RV	CV		Sohna Road	17,000–20,000	5,800–7,500
			Golf Course Extension Road	19,000–22,000	8,500–11,000
			Dwarka Expressway	NA	5,500–7,500
			Noida–Greater Noida Expressway	13,000–15,000	4,300–6,500
			Noida City	12,000–14,500	4,700–6,000
			Indirapuram	11,000–12,000	4,500–5,300

Policy/Infrastructure

Noida Authority adopts green clause when giving out tender contracts.
RERA Bill passed in Parliament.

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Hyderabad

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OFFICE		<p>Demand for office space remained stable in March. Vacancy rate witnessed marginal dip during the month.</p> <p>Major transactions:</p> <ul style="list-style-type: none"> Amazon and Incessant Technologies in Gachibowli <p>New Completions:</p> <ul style="list-style-type: none"> Divyasree Trinity Phase 3 	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand	Vacancy		Begumpet	45–50	5,500–6,500
RV	CV		Banjara Hills	45–55	6,000–8,000
			Hitec City	48–55	6,000–7,000
RETAIL		<p>Leasing activity in malls remained stable. Few select malls witnessed marginal rental appreciation during the month.</p> <p>Major transactions:</p> <ul style="list-style-type: none"> Hamleys and Hagen-Dazs in Inorbit Mall Raghavendra Rathore and Miller Salon in Bajara Hills 	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand	Vacancy		Banjara Hills - Jubilee Hills	140–160	13,500–16,000
RV	CV		Secunderabad	120–130	12,000–13,000
			Hitec City	120–140	12,000–14,000
RESIDENTIAL		<p>Sales in residential market remained stable. However, launches by prominent developers witnessed good demand during the month.</p> <p>New launches:</p> <ul style="list-style-type: none"> Ramky One Marvel and Ramky Tranquillas by Ramky Estates in western submarket of Kukatpally and Kismatpura respectively 	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
Demand	Launches		Banjara Hills	25,000–35,000	7,000–15,000
RV	CV		Begumpet	17,500–25,000	4,500–5,500
			Kondapur	11,000–20,000	3,800–5,000
			Gachibowli	11,000–20,000	3,500–4,800
			Tellapur	7,000–12,500	3,000–3,800
			Kukatpally	15,000–20,000	4,000–5,000

Policy/Infrastructure

The State Finance Minister said that the State government was determined to achieve a generating capacity of 23,912 MW of power within the next three years in his budget speech.

DATA ANALYSIS FOR THE MONTH OF MARCH 2016

Kolkata

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OFFICE		Demand for office space remained stable in March. The market is witnessing enquiries and some of it is expected to convert into transactions. Major transactions: <ul style="list-style-type: none"> Reliance Corporate IT Park Ltd. and Acer in Sector V USL in SBD 	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand	Vacancy		Park Street	110–135	13,000–20,000
RV	CV		Topsia	70–90	7,500–10,000
			Kasba	75–90	8,000–11,000
RETAIL		Leasing activity remained tepid. Major transactions: <ul style="list-style-type: none"> Kompanero in City Centre Mall, Salt Lake Apple Service Centre in Mani Square Mall 	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand	Vacancy		Elgin Road	300–350	24,000–28,000
RV	CV		Park Street (high street)	325–375	25,000–31,000
			Prince Anwar Shah Road	150–200	15,000–18,000
RESIDENTIAL		Residential market remained stable. New launches: <ul style="list-style-type: none"> Rajarhat One by Anik Industries at New Town Action Area 1 Uttalika HIG in Mukundapur by Bengal Ambuja 5th Avenue by Merlin Group at Maheshbatan Sugam Habitat by Sugam Homes at Picnic Gardens 	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
Demand	Launches		Alipore	50,000–70,000	15,000–22,000
RV	CV		Prince Anwar Shah Road	20,000–35,000	7,000–14,000
			EM Bypass (Topsia)	15,000–25,000	6,000–10,000
		Lake Town	10,000–16,000	4,000–7,500	
		New Town (AA- I, II & III)	9,000–15,000	3,500–6,000	
		Rajarhat	7,000–14,000	3,000–4,500	
		Behala	7,000–14,000	3,000–5,500	

Policy/Infrastructure

- While seven IT Parks in the state have already been rolled out, three more will be ready very soon. Creating an additional 5.5 lakh sq ft of IT workspace
- West Bengal Housing Infrastructure Development Corporation (WBHIDCO) is constructing a dedicated building for start-ups in New Town and will be the first such facility in the state

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Mumbai

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OFFICE		<p>Mumbai office market witnessed notable transaction activity especially in the small office formats. Suburban submarket of Mumbai remained active. Major transactions:</p> <ul style="list-style-type: none"> Magma Fincorp in Eastern Suburbs Super Cassettes in western Suburbs 	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand	Vacancy		Lower Parel	165 - 210	17,500 - 22,000
RV	CV		BKC	230 - 310	27,500 - 34,000
			Andheri - Kurla Road	100 - 150	10,000 - 16,000
			Goregaon-Malad	85 - 130	9,500 - 12,500
		Wagle Estate	50 - 65	5,200 - 6,900	
RETAIL		<p>Retail continues to remain in transition with good malls attracting best tenants. Churns and tenant profile is rising across good malls. Major transactions:</p> <ul style="list-style-type: none"> Fat Fredy's (F&B) leases in Suburbs AND (apparel) leases in Suburbs Fossil (apparel) leases in Suburbs 	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand	Vacancy		Lower Parel	260-390	23,000-32,300
RV	CV		Malad	130-230	12,500-20,000
			Ghatkopar	120-220	10,100-18,300
			Mulund	150-250	9,500-15,500
			Thane	100-180	8,000-14,500
		Navi Mumbai	85-140	8,000-12,000	
RESIDENTIAL		<p>The demand for the month of March remained stable compared to the previous month. The new launches also recorded a fall amidst weak market sentiments. Major Launches:</p> <ul style="list-style-type: none"> Arihant Aalishan at Kharghar 64 Greens at Santacruz Fortune Crown at Khar 	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
Demand	Launches		Lower Parel	65,000-1,10,000	25,000- 40,000
RV	CV		Wadala	36,000-60,000	13,500-23,000
			Andheri	32,000-55,000	12,500-21,500
			Ghatkopar	30,000-46,000	11,500-17,000
			Ghodbunder Road	12,000-25,000	6,000-9,500
			Kharghar	10,000-18,000	6,000-9,000

Policy/Infrastructure

The Maharashtra government has decided to increase ready reckoner rates by an average 8 to 10 per cent from April 1 onwards. For some residential pockets in Mumbai, said sources, the hike could be up to 25 per cent.

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Pune

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OFFICE		Demand for office space in Pune remained stable in March. Vacancy rate witnessed marginal dip during the month. Major transactions: • Credence leased in E Park • Peacock Technologies leased in ICC Trade Tower	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand	Vacancy		Hadapsar	55-70	6,500-9,000
RV	CV		Kharadi	55-70	6,500-9,500
			Hinjewadi	38-48	5,000-7,000
			Viman Nagar	55-75	7,000-10,000
		SB Road	70-85	7,000-12,000	
RETAIL		Leasing activity in malls remained stable. Few select malls witnessed marginal rental appreciation during the month. Major transactions: • Central leased in Nitesh Hub • Max leased in Royal Heritage mall.	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Demand	Vacancy		MG Road	160-200	22,000-30,000
RV	CV		Bund Garden Road	100-120	20,000-25,000
			FC Road	150-200	25,000-30,000
			JM Road	150-190	25,000-30,000
		DP Road	100-120	18,000-26,000	
		SB Road	90-110	18,000-25,000	
RESIDENTIAL		In the month of March, the sales for Pune residential market remained stable. However, launches by prominent developers witnessed good demand during the month. New launches: • Western Avenue by Kolte Patil Developers launched in Wakad.	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
Demand	Launches		Wakad	10,000-13,000	5,000-6,500
RV	CV		Hinjewadi	9,000-11,000	4,800-6,500
			Kharadi	11,000-15,000	5,000-7,200
			Hadapsar	13,000-18,000	5,500-7,500
			Undri	8,000-12,000	4,000-5,500
			Pimri-Chinchwad	8,000-15,000	4,500-6,000

Policy/Infrastructure

To speed up infrastructure projects in the city, Pune Municipal Corporation has formed a coordination committee having representatives of various government organisations to resolve issues in the project that have involvement of more than two government organisations.

About JLL

Jones Lang LaSalle (NYSE:JLL) is a professional services and investment management firm offering specialized real estate services to clients seeking increased value by owning, occupying and investing in real estate. With annual revenue of \$4 billion, JLL operates in 70 countries from more than 1,000 locations worldwide. On behalf of its clients, the firm provides management and real estate outsourcing services to a property portfolio of 3.0 billion square feet. Its investment management business, LaSalle Investment Management, has \$47.6 billion of real estate assets under management.

JLL has over 50 years of experience in Asia Pacific, with over 27,500 employees operating in 80 offices in 15 countries across the region. The firm was named 'Best Property Consultancy' in three Asia Pacific countries at the International Property Awards Asia Pacific 2013, and won nine Asia Pacific Awards in the Euromoney Real Estate Awards 2013.

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About JLL India

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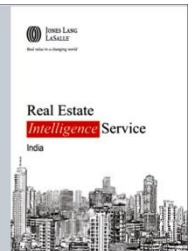
The firm was named the Best Property Consultancy in India (5 Star Winner) at the International Property Awards – Asia Pacific for 2012-13.

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